

# Mid Atlantic Price Guide

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Price by Product Category	\$/LB. Load Discount Per Order				
	<1 Full Pallet	1+ Full Pallets	3+ Full Pallets	10+ Full Pallets	19+ Full Pallets
<b>Barley</b>					
Base Malt	\$0.66	\$0.63	\$0.62	\$0.61	\$0.60
Premium Malts	\$0.68	\$0.65	\$0.64	\$0.63	\$0.62
Specialty Malts	\$0.72	\$0.69	\$0.68	\$0.67	\$0.66
Dextrin Malt	\$0.81	\$0.78	\$0.77	\$0.76	\$0.75
Roasted Barley Malts	\$0.90	\$0.87	\$0.86	\$0.85	\$0.84
Crystal Barley Malts	\$0.86	\$0.83	\$0.82	\$0.81	\$0.80
Roasted Barley	\$0.90	\$0.87	\$0.86	\$0.85	\$0.84
Raw Barley Grain	\$0.53	\$0.50	\$0.49	\$0.48	\$0.47
<b>Rye</b>					
Rye Malt	\$0.79	\$0.76	\$0.75	\$0.74	\$0.73
Roasted/Crystal Rye Malts	\$0.95	\$0.92	\$0.91	\$0.90	\$0.89
Raw Rye Grain	\$0.69	\$0.66	\$0.65	\$0.64	\$0.63
<b>Wheat</b>					
Mid-Atlantic Wheat Malt	\$0.67	\$0.64	\$0.63	\$0.62	\$0.61
Roasted/Crystal Wheat Malts	\$0.90	\$0.87	\$0.86	\$0.85	\$0.84
Sprouted Wheat	\$0.73	\$0.70	\$0.69	\$0.68	\$0.67
Raw Mid-Atlantic Wheat Grain	\$0.57	\$0.54	\$0.53	\$0.52	\$0.51
<b>Oat</b>					
Oat Malt	\$0.85	\$0.82	\$0.81	\$0.80	\$0.79
<b>Partner Malts</b>					
MCM Bavarian Style Pilsen	\$0.78	\$0.75	\$0.74	\$0.73	\$0.72
MCM Melanoidin	\$0.87	\$0.84	\$0.83	\$0.82	\$0.81
<b>Adjunts</b>					
Hulled Flaked Barley	\$0.76	\$0.73	\$0.72	\$0.71	\$0.70
Flaked Corn	\$1.13	\$1.10	\$1.09	\$1.08	\$1.07
Red Corn*	\$0.63	\$0.60	\$0.59	\$0.58	\$0.57
Yellow Corn*	\$0.57	\$0.54	\$0.53	\$0.52	\$0.51
Rolled Oats	\$0.93	\$0.90	\$0.89	\$0.88	\$0.87
Rolled Rye Flakes	\$0.73	\$0.70	\$0.69	\$0.68	\$0.67
Rolled White Wheat Flakes	\$0.71	\$0.68	\$0.67	\$0.66	\$0.65
Rice Hulls	\$0.83	\$0.80	\$0.79	\$0.78	\$0.77
Lactose	\$1.38	\$1.35	\$1.34	\$1.33	\$1.32
Dextrose*	\$1.17	\$1.14	\$1.13	\$1.12	\$1.11
Sucrose	\$1.28	\$1.25	\$1.24	\$1.23	\$1.22
Dry Malted Barley Extract*	\$2.38	\$2.35	\$2.34	\$2.33	\$2.32

Optional Fees & (Discounts) Per LB	
Organic**	\$0.24
ReGenMalts	\$0.12
Milled (Roller or Hammer)	\$0.06
Custom Blended Totes	\$0.12
Full Tote Discount (Standard Sizes)	(\$0.04)
Optional Logistics Services & Fees Per Order	
Liftgate, Non-Commercial or High Cost Area	\$50.00
Assisted / Inside Delivery	\$25.00
AM/PM Delivery or Appointment	\$50.00
Call Ahead	\$15.00
Straight Truck (Subject to Availability)	\$50.00

Products & Skus by Category - Add suffix RM or HM for milled			
Products by Category	Product SKU (unmilled)	Products by Category	Product SKU (unmilled)
Base Malt	3.01.55.	Roasted/Crystal Rye Malts	
Base	3.01.55.	Crystal Rye	5.13.55.
Premium Malts		Chocolate Rye	5.14.55.
Pilsen	6.06.55.	Raw Rye Grain	9.03.55.
Pale Ale	6.10.55.	Mid-Atlantic Wheat Malt	6.07.55.
Distiller/High Enzyme	2.02.55.	Roasted/Crystal Wheat Malts	
Null GN Base Malt	7.01.55.	Crystal Wheat	5.15.55.
Specialty Malts		Chocolate Wheat	5.16.55.
Munich 10	6.04.55.	Sprouted Wheat	2.03.55.
Prox Mild	6.14.55.	Raw Mid-Atlantic Wheat Grain	9.01.55.
Prox Red	6.15.55.	Oat Malt	6.16.55.
Vienna	6.08.55.	Partner Malts	
Dextrin Malt	5.05.55.	MCM Bavarian Style Pilsen	6.12.55.
Roasted Barley Malts		MCM Melanoidin	6.05.55.
Biscuit	5.21.55.	Adjuncts	
Prox Brown	5.24.55.	Hulled Flaked Barley	8.04.50.
Pale Chocolate	5.11.55.	Flaked Corn	8.07.50.
Chocolate	5.01.55.	Red Corn*	8.10.55.
Dark Chocolate	5.12.55.	Yellow Corn*	8.21.55.
Black	5.10.55.	Rolled Oats	8.02.50.
Crystal Barley Malts		Rolled Rye Flakes	8.06.50.
Prox Crystal Vienna Style 20	5.17.55.	Rolled White Wheat Flakes	8.05.50.
Prox Crystal Munich Style 60	5.18.55.	Rice Hulls	8.08.50.
Body Builder	5.23.55.	Lactose	8.09.25.
Crystal 15	5.04.55.	Dextrose*	8.11.50.
Crystal 20	5.22.55.	Sucrose	8.20.50.
Crystal 30	5.06.55.	Dry Malted Barley Extract*	8.17.50.
Crystal 40	5.07.55.	ReGenMalts	
Crystal 45	5.27.55.	ReGenMalt Base	R3.01.55.
Crystal 60	5.08.55.	ReGenMalt Biscuit*	R5.21.55.
Crystal 80	5.09.55.	ReGenMalt Chocolate*	R5.01.55.
Crystal 95	5.19.55.	ReGenMalt Crystal 15*	R5.04.55.
Crystal 120	5.02.55.	ReGenMalt Crystal 45*	R5.27.55.
Crystal 150	5.03.55.	ReGenMalt Crystal 60*	R5.08.55.
Roasted Barley	4.02.55.	ReGenMalt Roasted Barley*	R4.02.55.
Raw Barley Grain	9.13.55.	ReGenMalt Barley Grain*	R9.13.55.
Rye Malt	6.13.55.		

\*Product subject to availability

Freight & Logistics Service Fees	
Fee Per Pallet By Destination State	
CO, DE, MD	\$75.00
TX	\$95.00
CT, IL, IN, MA, ME, MI, NC, NH, NJ, NY, OH, PA, RI, VA, VT, WV	\$105.00
AL, AR, AZ, DC, GA, IA, KS, KY, LA, MO, MS, NE, NM, OK, SC, TN, WI, WY	\$125.00
FL, MN, ND, SD	\$130.00
CA, NV, OR, UT	\$145.00
ID, MT, WA	\$175.00

Many of our malts can be supplied as certified organic. call your sales rep for availability  
Full pallet is typically forty. 55 lb. bags = 2.200 lbs.

# Things to know...

## New Customer Setup

Please contact your sales representative to request a new customer application to establish an account with Proximity Malt

## Customer Service & Malthouse Information

Customer Service Office Hours: 8 am – 5 pm, local time

Please email your orders to: [orders\\_DE@proximitymalt.com](mailto:orders_DE@proximitymalt.com)

Orders placed will generate an order confirmation email, please review the confirmation for accuracy and immediately communicate any errors or adjustments, otherwise, the order will be considered correct, and we will fulfill the order per the confirmation. All orders subject to availability.

Standard fulfillment time: Orders will be shipped as requested subject to the following constraints: best efforts to ship same day for orders received before 10am local time, orders received after 10 am local time, will be scheduled to ship the next business day at the earliest. Special requests (i.e. milling, special blended, custom-weighted totes) or FTL's may require up to an additional 3 business days to ship.

Proximity Malt Holiday Delays: Please allow at least 3 days additional days to compensate for any holiday delays. If a holiday falls on a Saturday, Proximity recognizes it on Friday, If a holiday falls on a Sunday, Proximity recognizes it on Monday. Typical holidays that may result in delays are:

New Year's Day	Thanksgiving Day
Good Friday	Day after Thanksgiving
Memorial Day	Christmas Eve
Independence Day	Christmas Day
Labor Day	

## Credit Card Policy

If an order is paid at the date of shipment, there will be no credit card fee for orders totaling \$5,000 or less. However, if the order exceeds \$5,000, it will include a 1% processing fee. Credit card payments on balances owed for previously shipped orders will include a 3% processing fee when paid.

## Malt Storage & Quality Recommendations

Store malt in a temperate, low humidity, pest free environment at temperatures of less than 90 °F. Improperly stored malts are prone to loss of freshness and flavor. Whole kernel and pre-milled malts are best when used within 6 months from date of manufacturing. Whole kernel roasted malts may begin to result in slight flavor loss after 18 months.

To request a COA, please contact your customer service representative with the lot number of the products received (noted either on the bag and on the invoice).